

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2007 MM/DD/YY	AND ENDING L	MM/DD/YY
A. REG	ISTRANT IDENTIFICA	TION	
NAME OF BROKER-DEALER: Island Tra ADDRESS OF PRINCIPAL PLACE OF BUSI	der Securities Inc. NESS: (Do not use P.O. Box	No.)	OFFICIAL USE ONLY FIRM I.D. NO.
500 N State College Blvd	Suite	e 540	
	(No and Street)		
Orange	California	•	92868-1690
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF PER Richard Nickles	RSON TO CONTACT IN RE	GARD TO THIS REPO	ORT 714.938.3050
		(Area Code - Telephone Number)
B. ACCO	DUNTANT IDENTIFICA	ATION	
INDEPENDENT PUBLIC ACCOUNTANT who Breard & Associates Inc., Certified Public	<u>-</u>	nís Report*	
(Name - if individual, state last, first	, middle name)	·
9221 Corbin Avenue Suite 170	Northridge	CA	91324
(Address) CHECK ONE:	(City)	OCESSED (State)	SIZIP Code) Wail Processing Gactian
☐ Certified Public Accountant		AR 1 1 2008	FEH 279mm
Accountant not resident in Unite	d States or any of its posses	HOMSON NANCIAL	Washington, DC
	OR OFFICIAL USE ON	LY	401
	OR OFFICIAL USE UNI		

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



OATH OR AFFIRMATION

I, Richard Nicl	kles			, swea	ır (or affirm) tha	t, to the best of
	nd belief the accorder Securities	mpanying financial state	ment and su	pporting schedules	pertaining to the	firm of , as
of December	er 31	, 20	0 <u>07</u> , a	re true and correct.	I further swear	(or affirm) that
		er, proprietor, principal ner, except as follows:	officer or di	rector has any prop	prietary interest	in any account
me this	Lúlifomia Okange nd sworn (or affir day of Januay	rmed) to before	- \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Signatu Prusaden Title) rihle ire +	
	otary Public	······				
(a) Facing (b) Statemed (c) Statemed (d) Statemed (e) Statemed (f) Statemed (g) Comput (h) Comput (i) Informa (j) A Reco (comput (k) A Reco (consolid (l) An Oati (m) A copy	ent of Financial Co- ent of Income (Lossent of Changes in Co- ent of Changes in Co- ent of Changes in Co- ent of Changes in Lotation of Net Capita tation for Determination Relating to the inciliation, includination for Determination for Determination for Determination for Determination for Determination for Determination between dation. The of the SIPC Supplement	ndition. s) Cash Flows Stockholders' Equity or R Liabilities Subordinated to al. nation of Reserve Require Possession or Control ng appropriate explanation nation of the Reserve Re the audited and unaudit	to Claims of rements Purs Requirement on of the Co quirements t ed Statemen	Creditors. uant to Rule 15c3- ts Under Rule 15c3 mputation of Net C Jnder Exhibit A of ts of Financial Con	3. 3-3. apital Under Ru Rule 15c3-3. dition with respo	ect to methods of
**For condition	is of confidential tr	realment of certain porti	ons of this f	ling, see section 24	40.17a-5(e)(3).	
‡	State of Califo County of O					
	proved to me person(s) who	on the basis of sa papeared before SHARI VALLEJOS mmission # 1510554 ary Public - Callfornia Orange County mm. Expires Aug 29, 2008	<u>Richard</u> tisfactory	Nickles		



Independent Auditor's Report

Board of Directors
Island Trader Securities, Inc.:

We have audited the accompanying statement of financial condition of Island Trader Securities, Inc. (the Company) as of December 31, 2007, and the related statements of operations, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Island Trader Securities, Inc. as of December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Breard & Associates, Inc.

Certified Public Accountants

Northridge, California February 13, 2008

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Island Trader Securities, Inc. Statement of Financial Condition December 31, 2007

Assets

Cash	\$ 10,788
Commissions receivable	2,014
Total assets	<u>\$ 12,802</u>
Liabilities and Stockholder's equity	
Liabilities	
Accounts payable and accrued expenses	\$ 3,445
Income taxes payable	800
Total liabilities	4,245
Stockholder's equity	
Common stock, no par value, 75,000 shares authorized	
and 10,000 shares issued and outstanding	19,553
Additional paid-in capital	2,000
Accumulated deficit	(12,996)
Total stockholder's equity	8,557
Total liabilities and stockholder's equity	<u>\$ 12,802</u>

Island Trader Securities, Inc. Statement of Operations For the Year Ended December 31, 2007

Revenue

Commission income	\$	41,346
Interest income		398
Other income		35,000
Total revenue		76,744
Expenses		
Commissions		71,198
Occupancy		1,740
Interest expense		56
Other operating expenses	_	5,052
Total expenses		78,046
Net income (loss) before income tax provision		(1,302)
Income tax provision		800
Net income (loss)	<u>\$</u>	(2,102)

Island Trader Securities, Inc. Statement of Changes in Stockholder's Equity For the Year Ended December 31, 2007

	_	Common Stock		dditional Paid - in <u>Capital</u>	Acc	umulated Deficit	 <u>Total</u>
Balance at December 31, 2006	\$	19,553		2,000	\$	(10,894)	\$ 10,659
Net income (loss)		<u>-</u>				(2,102)	 (2,102)
Balance at December 31, 2007	<u>\$</u>	19,553	<u>\$</u>	2,000	<u>\$</u> _	(12,996)	\$ 8,557

Island Trader Securities, Inc. Statement of Changes in Cash Flow For the Year Ended December 31, 2007

Cash flows from operating activities:

Net income (loss)			\$	(2,102)
Adjustments to reconcile net income (loss) to net cash				
provided by (used in) operating activities:				
(Increase) decrease in:				
Commissions receivable	\$	1,669		
(Decrease) increase in:	•	•		
Accounts payable		529		
Total adjustments				2,198
Net cash provided by (used in) operating activities				96
Cash flows from investing activities:				_
Cash flows from financing activities:				
Net increase (decrease) in cash				96
Cash at beginning of year				10,692
Cash at end of year			<u>\$</u>	10,788
Supplemental disclosure of cash flow information:				
Cash paid during the year for				
Income taxes	\$	800		
Interest	\$	56		

Note 1: GENERAL & SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

General

Island Trader Securities, Inc. (the "Company") was originally formed under the name R. Nickles & Company Securities, as a California corporation on April 15, 2002. The Company operates as a registered broker/dealer in securities under the provisions of the Securities Exchange Act of 1934. The Company is a fully disclosed broker/dealer whereby it does not hold customer funds or securities. The Company is a member of the Financial Industry Regulatory Authority ("FINRA") and the Securities Investors Protection Corporation ("SIPC").

The Company primarily sells equities, mutual funds, variable annuities and life insurance. The Company has a small number of clients, with no one client contributing an undue concentration of risk. The majority of clients are in Southern California.

Summary of Significant Accounting Policies

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Commissions receivable are stated at face amount with no allowance for doubtful accounts. An allowance for doubtful accounts is not considered necessary because probable uncollectible accounts are immaterial.

Securities transactions are recorded on a trade date basis with related commission income and expenses also recorded on a trade date basis.

Note 2: OTHER INCOME

During the year ended December 31, 2007, every broker/dealer in good standing received a \$35,000 rebate from FINRA. This rebate is included in other income on the Company's Statement of Operations.

Note 3: **INCOME TAXES**

The income tax provision for the year ended December 31, 2007, consists of the California Franchise Tax Board minimum tax of \$800.

Note 3: <u>INCOME TAXES</u> (Continued)

The Company has available at December 31, 2007, unused operating loss carry-forwards, which may be applied against future taxable income, resulting in a deferred tax asset of approximately \$2,399. These loss carry forwards will begin to expire in 2022.

A 100% valuation allowance has been established against the deferred tax asset since management cannot determine if it is more likely than not that the asset will be realized.

Note 4: <u>RELATED PARTY TRANSACTIONS</u>

Beginning in October 2004, the Company entered into an expense sharing agreement with Innovative Advisory Services, Inc., a company under common management. Under the agreement, the Company will incur a monthly fee for occupancy. For the year ended December 31, 2007, the Company charged \$1,740 to occupancy fees, and owed \$70 to the related party.

The Company earned 100% of its income from the clients of this related party.

Note 5: COMMITMENTS AND CONTINGENCIES

In December 2003, the Company entered into a five (5) year clearing agreement with North American Trading Group ("North American"), whereby North American will carry all the accounts of the Company. Under this agreement, the Company will pay North American a minimum of \$1,500 in clearing fees per month.

Note 6: RECENTLY ISSUED ACCOUNTING STANDARDS

Accounting for Certain Hybrid Financial Instruments

In February 2006, the FASB issued Statement of Financial Accounting Standards No. 155 ("SFAS 155"), "Accounting for Certain Hybrid Financial Instruments, an amendment of FASB statements No. 133 and 140." The statement allows financial instruments that have embedded derivatives to be accounted for as a whole (eliminating the need to bifurcate the derivative from its host) as long as the entire instrument is valued on a fair value basis. SFAS 155 also resolves and clarifies other specific issues contained in SFAS 133 and 140. The statement is effective for all financial instruments acquired or issued after the beginning of an entity's first fiscal year that begins after December 15, 2006. The adoption of SFAS 155 has not had a material impact upon the Company's financial statements.

Note 6: <u>RECENTLY ISSUED ACCOUNTING STANDARDS</u> (Continued)

Accounting for Uncertainty in Income Taxes

In June 2006 the FASB issued Financial Interpretation No. 48 ("FIN 48"), "Accounting for Uncertainty in Income Taxes - an Interpretation of FASB Statement No. 109." which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 requires that the Company recognize in its financial statements the impact of a tax position if it is more likely than not that such position will be sustained on audit based on its technical merits. This interpretation also provides guidance on de-recognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. The effective date of the provisions of FIN 48 for all nonpublic companies has been postponed to fiscal years beginning after December 15, 2007. The Company is currently evaluating the impact of this statement, but does not expect that it will have a material impact upon the Company's financial statements.

Fair Value Measurements

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157 ("SFAS 157"), "Fair Value Measurements". The statement defines fair value, establishes a framework for measuring fair value in accordance with generally accepted accounting principles, and expands disclosures about fair value measurements. This Statement applies under other accounting pronouncements that require or permit fair value measurements, the Board having previously concluded in those pronouncements that fair value is a relevant measurement attribute. Accordingly, this Statement does not require any new fair value measurements. SFAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of this statement, but does not expect the pronouncement will have a material impact upon the Company's financial statements.

Retirement Plans

In September 2006, the FASB issued SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans—an amendment of FASB Statements Nos. 87, 106, and 132(R)" ("SFAS 158"). SFAS 158 requires companies to recognize on a prospective basis the funded status of their defined benefit pension and postretirement plans as an asset or liability and to recognize changes in that funded status in the year in which the changes occur as a component of other comprehensive income, net of tax. The effective date of the pronouncement is a function of whether the Company's equity securities are traded publicly. If the entity has publicly traded securities, the effective date is for fiscal years ending after December 15, 2006. Entities without publicly traded securities must adopt the standard for fiscal years ending after June 15, 2007. Adoption of the new standard has not had a material effect on the Company's financial statements.

Note 6: <u>RECENTLY ISSUED ACCOUNTING STANDARDS</u> (Continued)

Fair Value Option

In February 2007, the FASB issued Statement of Financial Accounting Standards No. 159 ("SFAS 159"), "Fair Value Option for Financial Assets and Financial Liabilities-including an amendment of FASB Statement No. 115". SFAS 159 is expected to expand the use of fair value accounting but does not affect existing standards which require certain assets or liabilities to be carried at fair value. The objective of this pronouncement is to improve financial reporting by providing companies with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Under SFAS 159, a company may choose at specified election dates, to measure eligible items at fair value and report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. SFAS 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact of this statement, but does not expect that it will have a material impact upon the Company's financial statements.

Note 7: <u>NET CAPITAL REQUIREMENTS</u>

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. Net capital and aggregate indebtedness change day to day, but by December 31, 2007, the Company's net capital of \$8,177 exceeded the minimum net capital requirement by \$3,177; and the Company's ratio of aggregate indebtedness (\$4,245) to net capital was 0.52 to 1, which is less than the 15 to 1 maximum ratio required of a broker/dealer.

Note 8: RECONCILIATION OF AUDITED NET CAPITAL TO UNAUDITED FOCUS

There is a \$380 difference between the computation of net capital under net capital SEC. Rule 15c3-1 and the corresponding unaudited FOCUS part IIA.

Net capital per unaudited schedule			\$	8,557
Adjustments:				
Non-allowable accounts receivable Total adjustments	<u>\$</u>	(380)	_	(380)
Net capital per audited statements			\$	8,177

Island Trader Securities, Inc. Schedule I - Computation of Net Capital Requirements Pursuant to Rule 15c3-1 As of December 31, 2007

Computation of net capital:

Stockholder's equity Common stock Additional paid-in capital Accumulated deficit Total stockholder's equity	\$	19,553 2,000 (12,996)	\$	8,557
Less: Non allowable assets Non-allowable accounts receivable Total non-allowable assets Net capital		(380)		(380) 8,177
Computation of net capital requirements: Minimum net capital requirements 6 2/3 percent of aggregate indebtedness Minimum dollar net capital required Net capital required, greater of above	\$ \$	283 5,000		5,000
Excess net capital Ratio of aggregate indebtedness to net capital		0.52: 1	<u>\$</u>	3,177

There was a \$380 difference in net capital computed above and that which was reported by the Company in Part II of Form X-17A-5 report dated December 31, 2007. See Note 8.

Island Trader Securities, Inc. Schedule II - Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3 As of December 31, 2007

A computation of reserve requirements is not applicable to Island Trader Securities, Inc. as the Company qualifies for exemption under Rule 15c3-3 (k)(2)(ii).

Island Trader Securities, Inc. Schedule III - Information Relating to Possession or Control Requirements Under Rule 15c3-3 As of December 31, 2007

Information relating to possession or control requirements is not applicable to Island Trader Securities, Inc. as the Company qualifies for exemption under Rule 15c3-3 (k)(2)(ii).

Island Trader Securities, Inc.

Supplementary Accountant's Report

on Internal Accounting Control

Report Pursuant to 17a-5

For the Year Ended December 31, 2007



Board of Directors
Island Trader Securities, Inc.:

In planning and performing our audit of the financial statements of Island Trader Securities, Inc. (the Company), as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including consideration of control activities for safeguarding securities. This study included tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons and recordation of differences required by rule 17a-13
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

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Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first and second paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures, as described in the second paragraph of this report, were adequate at December 31, 2007, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, Financial Industry Regulatory Industry, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Breard & Associates, Inc.

Certified Public Accountants

Brands associates, The

Northridge, California February 13, 2008

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